# **CREATIVE TECHNOLOGY LTD**

# FOURTH QUARTER AND FINANCIAL YEAR ENDED 30 JUNE 2018 FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT

# TABLE OF CONTENTS

| <u>Item No</u> | <u>Description</u>   | <u>Page</u> |
|----------------|--|-------------|
| 1              | CONSOLIDATED INCOME STATEMENT  | 2           |
| 2              | CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME   | 3           |
| 3              | BALANCE SHEETS   | 4           |
| 4              | CONSOLIDATED STATEMENTS OF CASH FLOWS  | 5           |
| 5              | STATEMENTS OF CHANGES IN EQUITY  | 6           |
| 6              | GROUP BORROWINGS   | 8           |
| 7              | NET ASSET VALUE  | 8           |
| 8              | AUDIT  | 8           |
| 9              | AUDITORS' REPORT   | 8           |
| 10             | ACCOUNTING POLICIES  | 8           |
| 11             | CHANGES IN ACCOUNTING POLICIES   | 8           |
| 12             | REVIEW OF GROUP PERFORMANCE  | 9           |
| 13             | VARIANCE FROM PROSPECT STATEMENT   | 10          |
| 14             | PROSPECTS  | 10          |
| 15             | DIVIDEND   | 10          |
| 16             | SEGMENTAL REPORTING  | 11          |
| 17             | INTERESTED PERSON TRANSACTIONS   | 12          |
| 18             | CONFIRMATION OF DIRECTORS AND EXECUTIVE OFFICERS' UNDERTAKINGS PURSUANT TO LISTING RULE 720(1)                                     | 12          |
| 19             | REPORT OF PERSONS OCCUPYING MANAGERIAL POSITIONS WHO ARE RELATED TO A DIRECTOR, CHIEF EXECUTIVE OFFICER OR SUBSTANTIAL SHAREHOLDER | 13          |

# UNAUDITED RESULTS FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 30 JUNE 2018

# 1 CONSOLIDATED INCOME STATEMENT

|   | GROUP            |                             |                   | GROUP                |                             |                   |  |
|---|------------------|-----------------------------|-------------------|----------------------|-----------------------------|-------------------|--|
|   | Thre             | e months end                | led               | Financial year ended |                             |                   |  |
|   | 2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 | % change<br>+/(-) | 2018<br>US\$'000     | 30 June<br>2017<br>US\$'000 | % change<br>+/(-) |  |
| Sales, net  | 14,087           | 14,483                      | (3)               | 66,071               | 69,895                      | (5)               |  |
| Cost of goods sold  | (10,130)         | (10,410)                    | (3)               | (47,565)             | (50,300)                    | (5)               |  |
| Gross profit  | 3,957            | 4,073                       | (3)               | 18,506               | 19,595                      | (6)               |  |
| Expenses:   |                  |                             |                   |                      |                             |                   |  |
| Selling, general and administrative                                     | (6,419)          | (8,160)                     | (21)              | (30,696)             | (30,404)                    | 1                 |  |
| Research and development  | (3,256)          | (2,878)                     | 13                | (12,862)             | (12,131)                    | 6                 |  |
| Total expenses  | (9,675)          | (11,038)                    | (12)              | (43,558)             | (42,535)                    | 2                 |  |
| Other income  | 620              | 129                         | n.m.              | 1,438                | 430                         | n.m.              |  |
| Other gains (losses), net   | 30,669           | 874                         | n.m.              | 64,075               | (25)                        | n.m.              |  |
| Share of gain (loss) of associated companies                            |                  | 164                         | (100)             |                      | (326)                       | (100)             |  |
| Profit (loss) before income tax   | 25,571           | (5,798)                     | n.m.              | 40,461               | (22,861)                    | n.m.              |  |
| Income tax (expense) credit   | (4)              | 234                         | n.m.              | (50)                 | (12)                        | n.m.              |  |
| Net profit (loss)   | 25,567           | (5,564)                     | n.m.              | 40,411               | (22,873)                    | n.m.              |  |
| Attributable to:  |                  |                             |                   |                      |                             |                   |  |
| Equity holders of the Company<br>Non-controlling interests              | 25,582<br>(15)   | (5,537)<br>(27)             | n.m.<br>(44)      | 40,420<br>(9)        | (22,906)                    | n.m.<br>n.m.      |  |
| Earnings (Loss) per share attributable to equity holders of the Company |                  |                             |                   |                      |                             |                   |  |
| - Basic (US\$ per share) - Diluted (US\$ per share)                     | 0.36<br>0.36     | (0.08)<br>(0.08)            | n.m.<br>n.m.      | 0.57<br>0.57         | (0.33)<br>(0.33)            | n.m.<br>n.m.      |  |

n.m. – not meaningful

# 1(a) Net profit (loss) is arrived at after accounting for:

|   | Three months ended 30 June |                  |                   | Financial year ended<br>30 June |                  |                   |
|---|----------------------------|------------------|-------------------|---------------------------------|------------------|-------------------|
|   | 2018<br>US\$'000           | 2017<br>US\$'000 | % change<br>+/(-) | 2018<br>US\$'000                | 2017<br>US\$'000 | % change<br>+/(-) |
| Write-off/write-down for inventory obsolescence | (301)                      | (1,753)          | (83)              | (2,222)                         | (4,893)          | (55)              |
| Impairment loss on investments                  | (352)                      | -                | n.m.              | (352)                           | (692)            | (49)              |
| Gain on disposal of investments                 | -                          | -                | -                 | 126                             | 1,346            | (91)              |
| Foreign exchange gain (loss)                    | (1,901)                    | 859              | n.m.              | (50)                            | (682)            | (93)              |
| Interest income                                 | 412                        | 129              | n.m.              | 1,230                           | 430              | n.m.              |
| Litigation settlement                           | 32,550                     | -                | n.m.              | 63,750                          | -                | n.m.              |

# 1(b)Breakdown of sales:

|     |                   |   | GROUP   |         |  |  |  |
|-----|-------------------|---|---|---------|--|--|--|
|     |                   | Financial<br>year ended<br>30 June 2018<br>US\$'000 | Financial<br>year ended<br>30 June 2017<br>US\$'000 | +/(-) % |  |  |  |
|     | First Half Year   |   |   |         |  |  |  |
| (a) | Sales             | 36,963  | 39,405  | (6%)    |  |  |  |
| (b) | Net profit (loss) | 18,605  | (12,719)  | n.m.    |  |  |  |
|     | Second Half Year  |   |   |         |  |  |  |
| (c) | Sales             | 29,108  | 30,490  | (5%)    |  |  |  |
| (b) | Net profit (loss) | 21,806  | (10,154)  | n.m.    |  |  |  |

# 2 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|   | GROUP Three months ended |                             |                   | GROUP<br>Financial year ended |                             |                   |
|---|--------------------------|-----------------------------|-------------------|-------------------------------|-----------------------------|-------------------|
|   | 2018<br>US\$'000         | 30 June<br>2017<br>US\$'000 | % change<br>+/(-) | 2018<br>US\$'000              | 30 June<br>2017<br>US\$'000 | % change<br>+/(-) |
| Net profit (loss)   | 25,567                   | (5,564)                     | n.m.              | 40,411                        | (22,873)                    | n.m.              |
| Other comprehensive income (loss): Aavailable-for-sale financial assets: Fair value (losses) gains Reclassification | (2,718)                  | (247)                       | n.m.<br>-         | (1,644)<br>(126)              | 188<br>(1,346)              | n.m.<br>(91)      |
| Total comprehensive income (loss) for the financial year  | 22,849                   | (5,811)                     | n.m.              | 38,641                        | (24,031)                    | n.m.              |
| Total comprehensive income (loss) attributable to:<br>Shareholders of the Company<br>Non-controlling interests      | 22,864<br>(15)           | (5,784)<br>(27)             | n.m.<br>(44)      | 38,650<br>(9)                 | (24,064)<br>33              | n.m.<br>n.m.      |
| Total comprehensive income (loss) for the financial year  | 22,849                   | (5,811)                     | n.m.              | 38,641                        | (24,031)                    | n.m.              |

# 3 BALANCE SHEETS

|  | Group                       | 0                           | Company                     |                             |  |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--|
|  | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 |  |
| ASSETS   |                             |                             |                             |                             |  |
| Current assets:                                      |                             |                             |                             |                             |  |
| Cash and cash equivalents                            | 114,817                     | 75,282                      | 112,118                     | 69,892                      |  |
| Trade receivables                                    | 5,156                       | 5,850                       | 15                          | 193                         |  |
| Amounts due from subsidiaries                        | =                           | -                           | 9,157                       | 36,277                      |  |
| Inventories  | 16,582                      | 20,413                      | 1,978                       | 2,489                       |  |
| Other current assets                                 | 1,236                       | 1,422                       | 220                         | 597                         |  |
|  | 137,791                     | 102,967                     | 123,488                     | 109,448                     |  |
| Non-current assets:                                  |                             |                             |                             |                             |  |
| Available-for-sale financial assets                  | 7,602                       | 9,622                       | -                           | _                           |  |
| Amounts due from subsidiaries                        | -                           | -                           | 5,388                       | 21,323                      |  |
| Investments in subsidiaries                          | -                           | _                           | 14,365                      | 14,665                      |  |
| Property and equipment                               | 748                         | 866                         | 108                         | 143                         |  |
| Other non-current assets                             | 154                         | 186                         | -                           | -                           |  |
|  | 8,504                       | 10,674                      | 19,861                      | 36,131                      |  |
| Total assets   | 146,295                     | 113,641                     | 143,349                     | 145,579                     |  |
| I IADII PEIEC  |                             |                             |                             |                             |  |
| <u>LIABILITIES</u> Current liabilities:              |                             |                             |                             |                             |  |
| Trade payables                                       | 5,816                       | 9,300                       | 233                         | 417                         |  |
| Amounts due to subsidiaries                          | 5,610                       | -<br>-                      | 18,359                      | 9,272                       |  |
| Accrued liabilities and provisions                   | 17,012                      | 19,477                      | 9,363                       | 10,169                      |  |
| Current income tax liabilities                       | 1,,012                      | 5                           | -                           | -                           |  |
|  | 22,829                      | 28,782                      | 27,955                      | 19,858                      |  |
| N  |                             |                             |                             |                             |  |
| Non-current liabilities: Amounts due to subsidiaries |                             |                             | 26,993                      | 19,105                      |  |
| Deferred income tax liabilities                      | 10,426                      | 10,426                      | 20,993                      | 19,103                      |  |
| Deferred income tax natimities                       | 10,426                      | 10,426                      | 26,993                      | 19,105                      |  |
| Total liabilities                                    | 33,255                      | 39,208                      | 54,948                      | 38,963                      |  |
| Total nabinues                                       | 33,233                      | 39,208                      | 34,540                      | 38,703                      |  |
| NET ASSETS   | 113,040                     | 74,433                      | 88,401                      | 106,616                     |  |
| EQUITY   |                             |                             |                             |                             |  |
| Share capital  | 266,753                     | 266,753                     | 266,753                     | 266,753                     |  |
| Treasury shares                                      | (16,262)                    | (16,262)                    | (16,262)                    | (16,262)                    |  |
| Fair value reserve                                   | 3,646                       | 5,416                       | -                           | -                           |  |
| Other reserves                                       | 62,279                      | 62,315                      | 34,815                      | 34,851                      |  |
| Accumulated losses                                   | (203,690)                   | (244,112)                   | (196,905)                   | (178,726)                   |  |
|  | 112,726                     | 74,110                      | 88,401                      | 106,616                     |  |
| Non-controlling interests                            | 314                         | 323                         | <u> </u>                    |                             |  |
| Total equity   | 113,040                     | 74,433                      | 88,401                      | 106,616                     |  |

# 4 CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | GROUI   | GROUP    |  |  |
|---|---|----------|--|--|
|   | Financial year end                            |          |  |  |
|   | 2018<br>US\$'000                              | 2017     |  |  |
| Cash flows from anaroting activities                      | 03\$ 000                                      | US\$'000 |  |  |
| Cash flows from operating activities:  Net profit (loss)  | 40,411  | (22,873) |  |  |
| Adjustments for:  | 40,411  | (22,673) |  |  |
| Income tax expense  | 50  | 12       |  |  |
| Depreciation of property and equipment                    | 195   | 221      |  |  |
| Employee share-based expenses                             | (36)  | (49)     |  |  |
| Share of loss of associated companies                     | (30)  | 326      |  |  |
|   |   |          |  |  |
| Gain on disposal of property and equipment                | 252   | (9)      |  |  |
| Impairment loss of available-for-sale financial assets    | 352   | 692      |  |  |
| Gain on disposal of available-for-sale financial assets   | (126)   | (1,346)  |  |  |
| Currency translation loss                                 | 42  | 351      |  |  |
| Dividend income   | (208)   | - (420)  |  |  |
| Interest income   | (1,230)                                       | (430)    |  |  |
|   | 39,450  | (23,105) |  |  |
| Changes in working capital                                |   |          |  |  |
| Trade receivables   | 694   | 1,720    |  |  |
| Inventories   | 3,831   | 4,639    |  |  |
| Other assets and receivables                              | 242   | 403      |  |  |
| Trade payables  | (3,484)                                       | (351)    |  |  |
| Accrued liabilities and provisions                        | (2,465)                                       | (3,776)  |  |  |
| Cash provided by (used in) operations                     | 38,268  | (20,470) |  |  |
| Interest received   | 1,206   | 408      |  |  |
| Income tax paid   | (54)  | (355)    |  |  |
| Net cash provided by (used in) operating activities       | 39,420  | (20,417) |  |  |
| Cash flows from investing activities:                     |   |          |  |  |
| Purchase of property and equipment                        | (97)  | (217)    |  |  |
| Proceeds from sale of property and equipment              | 20  | 9        |  |  |
| Proceeds from sale of available-for-sale financial assets | 473   | 2,934    |  |  |
| Purchase of available-for-sale financial assets           | (449)   | (1,100)  |  |  |
| Loan to associated company                                |   | (326)    |  |  |
| Dividend received   | 208   | -        |  |  |
| Net cash provided by investing activities                 | 155   | 1,300    |  |  |
| Cash flows from financing activities:                     |   |          |  |  |
| Unclaimed dividends                                       | 2   | 13       |  |  |
| Net cash provided by financing activities                 | 2   | 13       |  |  |
| Net increase (decrease) in cash and cash equivalents      | 39.577  | (19,104) |  |  |
| • • • • • • • • • • • • • • • • • • •                     |   | 94,738   |  |  |
|   |   | (352)    |  |  |
| ¥ .   |   | 75,282   |  |  |
| Unclaimed dividends                                       | 2<br>2<br>39,577<br>75,282<br>(42)<br>114,817 | 94.      |  |  |

# 5 STATEMENTS OF CHANGES IN EQUITY

# 5(a) Statements of Changes in Equity for the Group

|   | Share<br>Capital<br>US\$'000 | Treasury<br>Shares<br>US\$'000 | Fair Value<br>Reserve<br>US\$'000 | Other<br>Reserves<br>US\$'000 | Accumulated<br>Losses<br>US\$'000 | Total<br>US\$'000 | Non-<br>controlling<br>Interests<br>US\$'000 | Total<br>Equity<br>US\$'000 |
|---|------------------------------|--------------------------------|-----------------------------------|-------------------------------|-----------------------------------|-------------------|--|-----------------------------|
| FY2018  |                              |                                |                                   |                               |                                   |                   |  |                             |
| Balance at 1 July 2017  | 266,753                      | (16,262)                       | 5,416                             | 62,315                        | (244,112)                         | 74,110            | 323  | 74,433                      |
| Profit for the year   | -                            | -                              | -                                 | -                             | 40,420                            | 40,420            | (9)  | 40,411                      |
| Other comprehensive loss for the year                         |                              | _                              | (1,770)                           |                               |                                   | (1,770)           |  | (1,770)                     |
| Total comprehensive (loss) income for the                     |                              |                                |                                   |                               |                                   |                   |  |                             |
| year  |                              |                                | (1,770)                           |                               | 40,420                            | 38,650            | (9)  | 38,641                      |
| Employee share-based expense                                  | -                            | -                              | -                                 | (36)                          | -                                 | (36)              | -  | (36)                        |
| Unclaimed dividends   | <del>-</del> -               |                                | <del>-</del>                      | -                             | 2                                 | 2                 |  | 2                           |
| Total transactions with owners, recognised directly in equity | <u> </u>                     |                                | <u> </u> .                        | (36)                          | 2                                 | (34)              |  | (34)                        |
| Balance at 30 June 2018                                       | 266,753                      | (16,262)                       | 3,646                             | 62,279                        | (203,690)                         | 112,726           | 314  | 113,040                     |
| FY2017  |                              |                                |                                   |                               |                                   |                   |  |                             |
| Balance at 1 July 2016  | 266,753                      | (16,262)                       | 6,574                             | 62,364                        | (221,219)                         | 98,210            | 290  | 98,500                      |
| Loss for the year   | -                            | -                              | -                                 | -                             | (22,906)                          | (22,906)          | 33   | (22,873)                    |
| Other comprehensive loss for the year                         |                              |                                | (1,158)                           |                               |                                   | (1,158)           |  | (1,158)                     |
| Total comprehensive (loss) income for the                     | · ·                          |                                |                                   |                               |                                   |                   |  |                             |
| year  |                              |                                | (1,158)                           |                               | (22,906)                          | (24,064)          | 33   | (24,031)                    |
| Employee share-based expense                                  | -                            | -                              | -                                 | (49)                          | -                                 | (49)              | -  | (49)                        |
| Unclaimed dividends   | <del>-</del> -               | -                              |                                   | -                             | 13                                | 13                |  | 13                          |
| Total transactions with owners, recognised                    |                              |                                |                                   |                               |                                   |                   |  |                             |
| directly in equity  |                              | -                              |                                   | (49)                          | 13                                | (36)              |  | (36)                        |
| Balance at 30 June 2017                                       | 266,753                      | (16,262)                       | 5,416                             | 62,315                        | (244,112)                         | 74,110            | 323  | 74,433                      |

# 5(b) Statements of Changes in Equity of the Company

|                                       | Share<br>Capital<br>US\$'000 | Treasury<br>Shares<br>US\$'000 | Other<br>Reserves<br>US\$'000 | Accumulated<br>Losses<br>US\$'000 | Total<br>Equity<br>US\$'000 |
|---------------------------------------|------------------------------|--------------------------------|-------------------------------|-----------------------------------|-----------------------------|
| <u>FY2018</u>                         |                              |                                |                               |                                   |                             |
| Balance at 1 July 2017                | 266,753                      | (16,262)                       | 34,851                        | (178,726)                         | 106,616                     |
| Employee share-based expense          | -                            | -                              | (36)                          | -                                 | (36)                        |
| Unclaimed dividends                   | -                            | -                              | -                             | 2                                 | 2                           |
| Total comprehensive loss for the year | -                            | -                              | -                             | (18,181)                          | (18,181)                    |
| Balance at 30 June 2018               | 266,753                      | (16,262)                       | 34,815                        | (196,905)                         | 88,401                      |
| FY2017                                |                              |                                |                               |                                   |                             |
| Balance at 1 July 2016                | 266,753                      | (16,262)                       | 34,900                        | (158,155)                         | 127,236                     |
| Employee share-based expense          | -                            | -                              | (49)                          | -                                 | (49)                        |
| Unclaimed dividends                   | -                            | -                              | -                             | 13                                | 13                          |
| Total comprehensive loss for the year | -                            | -                              | -                             | (20,584)                          | (20,584)                    |
| Balance at 30 June 2017               | 266,753                      | (16,262)                       | 34,851                        | (178,726)                         | 106,616                     |

#### 5(c) CHANGES IN THE COMPANY'S SHARE CAPITAL

#### Issued and paid up capital

As at 30 June 2018, the Company's issued and paid up capital excluding treasury shares comprises 70,331,649 (30 June 2017: 70,331,649) ordinary shares.

As at 30 June 2018, the Company's issued and paid up share capital was US\$266.8 million (31 March 2018: US\$266.8 million).

#### Employee share options plan

All outstanding options granted under the Company's Employee Share Options Plan have expired in the second quarter of FY2018. During the fourth quarter of FY2017, the Company did not issue any ordinary shares for cash upon the exercise of the options granted to eligible employees and directors, and the unissued ordinary shares as at 30 June 2017 was 1,014,000 shares.

### Employee performance share plan

During the fourth quarter of FY2018, the Company did not issue any ordinary shares pursuant to the Employee Performance Share Plan to eligible employees and directors of the Company and its subsidiaries (Q4 FY2017: Nil).

As at 30 June 2018, there were 207,750 unissued ordinary shares granted to eligible employees and directors under the Company's Employee Performance Share Plan (30 June 2017: 217,500).

### Treasury shares

As at 30 June 2018, the Company held 4,668,351 (30 June 2017: 4,668,351) treasury shares against 70,331,649 (30 June 2017: 70,331,649) issued ordinary shares excluding treasury shares.

The movement of treasury shares for the period is as follows:

|   | Three months ended 30 June |           |  |
|---|----------------------------|-----------|--|
|   | 2018                       | 2017      |  |
| Balance at beginning of period<br>Issue for Employee Performance Share Plan | 4,668,351                  | 4,668,351 |  |
| Balance at end of period  | 4,668,351                  | 4,668,351 |  |

## **6 GROUP BORROWINGS**

|                                   | GROUP                       |                             |  |  |
|-----------------------------------|-----------------------------|-----------------------------|--|--|
|                                   | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 |  |  |
| Amount repayable:                 |                             |                             |  |  |
| In one year or less, or on demand |                             |                             |  |  |
| Secured                           | -                           | -                           |  |  |
| Unsecured                         | <del></del>                 |                             |  |  |
|                                   |                             |                             |  |  |
| After one year                    |                             |                             |  |  |
| Secured                           | _                           | _                           |  |  |
| Unsecured                         |                             |                             |  |  |
|                                   |                             |                             |  |  |
|                                   |                             |                             |  |  |
| Total                             |                             |                             |  |  |

# 7 NET ASSET VALUE

|   | GRO                     | UP                      | COMPANY                 |                         |  |
|---|-------------------------|-------------------------|-------------------------|-------------------------|--|
| _   | 30 June<br>2018<br>US\$ | 30 June<br>2017<br>US\$ | 30 June<br>2018<br>US\$ | 30 June<br>2017<br>US\$ |  |
| Net asset value per ordinary share<br>based on issued capital at the end of<br>the financial year | 1.61                    | 1.06                    | 1.26                    | 1.52                    |  |

## 8 AUDIT

The figures have not been audited or reviewed by our auditors.

## 9 AUDITORS' REPORT

Not applicable.

## 10 ACCOUNTING POLICIES

Except as disclosed in Item 11 below, the Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 30 June 2017.

# 11 CHANGES IN ACCOUNTING POLICIES

None.

#### 12 REVIEW OF GROUP PERFORMANCE

#### CONSOLIDATED INCOME STATEMENT

#### **Net Sales**

Net sales for the fourth quarter and full year of FY2018 decreased slightly by 3% and 5%, respectively, compared to the same corresponding periods in FY2017. Net sales in FY2018 decreased by 4% and 13% in Asia Pacific and Europe regions, but increased by 8% for the Americas region compared to FY2017.

#### **Gross Profit**

Gross profit margin was at 28% in the fourth quarter of FY2018 and FY2017, and for the full year of FY2018 and FY2017. Gross profit margin in the fourth quarter and full year of FY2018 remained consistent compared to FY2017 and were in line with the sales mix.

#### **Net Profit**

Net profit for the fourth quarter of FY2018 was US\$25.6 million compared to a net loss of US\$5.6 million in the fourth quarter of FY2017. Net profit in the fourth quarter of FY2018 included interest income of US\$0.4 million and other gains (net) of US\$30.7 million. Net loss in the fourth quarter of FY2017 included interest income of US\$0.1 million, other gains (net) of US\$0.9 million and share of gain of associated companies of US\$0.2 million.

Net profit in FY2018 was US\$40.4 million compared to net loss of US\$22.9 million in FY2017. Net profit in FY2018 included interest income of US\$1.2 million and other gains (net) of US\$64.1 million. Net loss in FY2017 included interest income of US\$0.4 million and share of loss of associated companies of US\$0.3 million.

Selling, general and administrative expenses in the fourth quarter of FY2018 decreased by 21% compared to the fourth quarter of FY2017 due mainly to higher legal expenses in the fourth quarter of FY2017. For the full year of FY2018, the increase in selling, general and administrative expenses was not significant and legal expenses for FY2018 were comparable to FY2017.

Research and development expenses in the fourth quarter of FY2018 increased by 13% compared to the same corresponding period in FY2017 and for the full year of FY2018, increased by 6% compared to FY2017. The increase was attributed to the Group investing in product research and development expenses in areas that are strategic to the Group.

Other gains (net) of US\$30.7 million in the fourth quarter of FY2018 were due mainly to US\$32.6 million gains from litigation settlements, offset partially by foreign exchange loss of US\$1.9 million. Other gains (net) of US\$0.9 million in the fourth quarter of FY2017 were due mainly to foreign exchange gain of US\$0.9 million.

Other gains (net) of US\$64.1 million in FY2018 were due mainly to US63.8 million gains from litigation settlements. Other losses (net) in FY2017 comprised mainly US\$1.3 million gain on disposal of investments, offset partially by US\$0.7 million impairment loss on investments and foreign exchange loss of US\$0.7 million.

The functional currency of the Company and its subsidiaries is predominantly the US dollar and accordingly, gains and losses resulting from the translation of monetary assets and liabilities denominated in currencies other than the US dollar are reflected in the determination of net profit (loss). The exchange differences were due mainly to the cash and cash equivalent balances held by the Group. Cash and cash equivalents were held mainly in US dollar, with the balance mainly in Singapore dollar, Euro, British Pound and Japanese Yen. The exchange loss in the fourth quarter of FY2018 was due mainly to the depreciation of these currencies against the US dollar. The exchange difference for FY2018 was not significant. The exchange gain in the fourth quarter of FY2017 was due mainly to the appreciation of British Pound and Euro against the US dollar. The exchange loss for FY2017 was due mainly to depreciation of British Pound, Japanese Yen and Singapore dollar against the US dollar.

#### **BALANCE SHEETS**

The increase in cash and cash equivalents was due mainly to net cash provided by operating activities (see below). The decrease in trade receivables and inventories were in line with the lower level of sales. The decrease in available-for-sale financial assets was due mainly to disposals and fair value loss in revaluation of investments. The decrease in trade payables and accrued liabilities and provisions were due mainly to lower level of operating activities.

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

Net cash provided by operating activities of US\$39.4 million in FY2018 (FY2017: US\$20.4 million net cash used) was due mainly to US\$63.8 million gains from litigation settlements, offset partially by operating loss for the period.

Net cash provided by investing activities in FY2018 was not material (FY2017: US\$1.3 million).

Net cash provided by financing activities in FY2018 was not material (FY2017: not material).

#### 13 VARIANCE FROM PROSPECT STATEMENT

There has been no significant variance in the operating performance of the Group in the fourth quarter of FY2018 as compared to the prospect statement disclosed in the announcement of results for the third quarter ended 31 March 2018.

#### 14 PROSPECTS

For the current financial year, the Group expects no significant change in the market conditions and overall market for the Group's products remain challenging. However, following the recent announcement of Super X-Fi ("SXFI"), a groundbreaking new headphone holography technology (more information on sxfi.com), sales of new SXFI products is expected to provide good revenue growth opportunities for the current financial year (FY2019). SXFI was announced in the third quarter of FY2018 and has received overwhelming reception. We expect to commence volume shipment of the new SXFI products from the next quarter (Q2 FY2019). For the current quarter, revenue is expected to be comparable to the current level and the Group expects to report an operating loss.

#### 15 DIVIDEND

No dividends have been recommended in the fourth quarter of FY2018 and no dividends were recommended or declared for the same period last year.

# 16 SEGMENTAL REPORTING

|   | ASIA PACIFIC<br>US\$'000  | THE<br>AMERICAS<br>US\$'000 | EUROPE<br>US\$'000                  | TOTAL<br>US\$'000  |
|---|---|-----------------------------|-------------------------------------|--|
| GROUP<br>2018   | <u> </u>  |                             |                                     |  |
|   |   |                             |                                     |  |
| Sales   | 36,343  | 10,400                      | 19,328                              | 66,071   |
| (Loss) profit after total expenses  | (26,306)  | 1,143                       | 111                                 | (25,052)   |
| Other income<br>Other gains   | 1,436<br>64,254   | 2                           | 223                                 | 1,438<br>64,477  |
| Other losses  | (494)   | -                           | 92                                  | (402)  |
| Profit before income tax  | 38,890  | 1,145                       | 426                                 | 40,461   |
| Income tax expense  | (37)  | (11)                        | (2)                                 | (50)   |
| Net profit  | 38,853  | 1,134                       | 424                                 | 40,411   |
| Other segment items   |   |                             |                                     |  |
| Additions to - property and equipment   | 95  |                             | 2                                   | 97   |
| - property and equipment Depreciation   | 116   | 63                          | 16                                  | 195  |
| Impairment of available-for sale financial assets   | (352)   |                             |                                     | (352)  |
| Segment assets  | 138,793   | 5,138                       | 2,364                               | 146,295  |
| Segment liabilities   | 19,000  | 2,498                       | 11,757                              | 33,255   |
|   |   |                             |                                     |  |
| GROUP   | ASIA PACIFIC<br>US\$'000  | THE<br>AMERICAS<br>US\$'000 | EUROPE<br>US\$'000                  | TOTAL<br>US\$'000  |
| 2017  | US\$'000  | AMERICAS<br>US\$'000        | US\$'000                            | US\$'000   |
| 2017<br>Sales   | US\$'000<br>38,025  | AMERICAS<br>US\$'000        | US\$'000<br>22,263                  | US\$'000<br>69,895   |
| 2017 Sales (Loss) profit after total expenses   | US\$'000<br>38,025<br>(23,495)  | 9,607                       | US\$'000                            | 69,895<br>(22,940)   |
| 2017<br>Sales   | US\$'000<br>38,025  | AMERICAS<br>US\$'000        | US\$'000<br>22,263                  | US\$'000<br>69,895   |
| 2017 Sales (Loss) profit after total expenses Other income Other gains Other losses   | 38,025<br>(23,495)<br>429<br>1,355<br>(1,157)                               | 9,607 524 1                 | 22,263<br>31                        | 69,895<br>(22,940)<br>430<br>1,355<br>(1,380)                                |
| 2017 Sales (Loss) profit after total expenses Other income Other gains  | US\$'000<br>38,025<br>(23,495)<br>429<br>1,355                              | 9,607 524 1                 | 22,263<br>31                        | 69,895<br>(22,940)<br>430<br>1,355   |
| 2017 Sales (Loss) profit after total expenses Other income Other gains Other losses   | 38,025<br>(23,495)<br>429<br>1,355<br>(1,157)                               | 9,607 524 1                 | 22,263<br>31                        | 69,895<br>(22,940)<br>430<br>1,355<br>(1,380)                                |
| 2017 Sales (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies (Loss) profit before income tax   | 38,025<br>(23,495)<br>429<br>1,355<br>(1,157)<br>(326)<br>(23,194)          | 9,607  524 1 525            | 22,263  31                          | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)                     |
| Sales  (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies (Loss) profit before income tax Income tax (expense) credit  Net (loss) profit Other segment items  | 38,025<br>(23,495)<br>429<br>1,355<br>(1,157)<br>(326)<br>(23,194)<br>(299) | 9,607  524 1 525 (170)      | 22,263  31 - (223) - (192) 457      | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)<br>(12)             |
| Sales  (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies  (Loss) profit before income tax Income tax (expense) credit  Net (loss) profit  Other segment items Additions to                                       | 38,025 (23,495) 429 1,355 (1,157) (326) (23,194) (299) (23,493)             | 9,607  524 1 525 (170)      | 22,263  31 - (223) - (192) 457  265 | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)<br>(12)<br>(22,873) |
| Sales  (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies (Loss) profit before income tax Income tax (expense) credit  Net (loss) profit Other segment items  | 38,025<br>(23,495)<br>429<br>1,355<br>(1,157)<br>(326)<br>(23,194)<br>(299) | 9,607  524 1 525 (170)      | 22,263  31 - (223) - (192) 457      | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)<br>(12)             |
| Sales  (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies  (Loss) profit before income tax Income tax (expense) credit  Net (loss) profit  Other segment items Additions to - property and equipment              | 38,025 (23,495) 429 1,355 (1,157) (326) (23,194) (299) (23,493)             | 9,607  524 1 525 (170)  355 | 22,263  31 - (223) - (192) 457  265 | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)<br>(12)<br>(22,873) |
| Sales  (Loss) profit after total expenses Other income Other gains Other losses Share of loss of associated companies  (Loss) profit before income tax Income tax (expense) credit  Net (loss) profit  Other segment items Additions to - property and equipment Depreciation | 38,025  (23,495) 429 1,355 (1,157) (326)  (23,194) (299)  (23,493)          | 9,607  524 1 525 (170)  355 | 22,263  31                          | (22,940)<br>430<br>1,355<br>(1,380)<br>(326)<br>(22,861)<br>(12)<br>(22,873) |

Summary of net sales by country:

|                          | GROUP                       |                             |
|--------------------------|-----------------------------|-----------------------------|
|                          | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 |
| Singapore                | 28,480                      | 30,798                      |
| United States of America | 10,400                      | 9,607                       |
| Ireland                  | 19,328                      | 22,263                      |
| Other countries          | 7,863                       | 7,227                       |
|                          | 66,071                      | 69,895                      |

Summary of net sales by product category:

|                                | GRO                         | GROUP                       |  |
|--------------------------------|-----------------------------|-----------------------------|--|
|                                | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 |  |
| Audio, speakers and headphones | 62,317                      | 64,068                      |  |
| Personal digital entertainment | 2,071                       | 4,077                       |  |
| Other products                 | 1,683                       | 1,750                       |  |
|                                | 66,071                      | 69,895                      |  |

Summary of property and equipment by country:

|                          | GROUP                       |                             |
|--------------------------|-----------------------------|-----------------------------|
|                          | 30 June<br>2018<br>US\$'000 | 30 June<br>2017<br>US\$'000 |
| Singapore                | 147                         | 187                         |
| United States of America | 590                         | 653                         |
| Ireland                  | 7                           | 21                          |
| Other countries          | 4                           | 5                           |
|                          | 748                         | 866                         |

## 17 INTERESTED PERSON TRANSACTIONS

The Group has not obtained a general mandate from shareholders for Interested Person Transactions.

# 18 CONFIRMATION OF DIRECTORS AND EXECUTIVE OFFICERS' UNDERTAKINGS PURSUANT TO LISTING RULE 720(1)

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).

# 19 REPORT OF PERSONS OCCUPYING MANAGERIAL POSITIONS WHO ARE RELATED TO A DIRECTOR, CHIEF EXECUTIVE OFFICER OR SUBSTANTIAL SHAREHOLDER

| Name          | Age | Family relationship with<br>any director and/or<br>substantial shareholder                                     | Current position and duties, and the year the position was held  | Details of changes in<br>duties and position<br>held, if any, during<br>the year |
|---------------|-----|--|--|--|
| Low Ting Pong | 70  | Brother-in-law of Mr. Sim<br>Wong Hoo, Chairman,<br>Chief Executive Officer<br>and substantial<br>shareholder. | Senior Vice President,<br>HQ Services since<br>1999. Responsible for<br>overseeing the facility<br>and related services. | Nil.   |

BY ORDER OF THE BOARD

NG KEH LONG COMPANY SECRETARY 24 AUGUST 2018